Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014

Message Text

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ORIGIN EA-06

INFO OCT-01 SS-14 ISO-00 NSCE-00 SP-02 L-01 EB-04
INR-05 CIAE-00 OES-02 OMB-01 TRSE-00 /036 R

DRAFTED BY EA/PRCM:HETT;AYER:JO
APPROVED BY EA/PRCM:HETTHAYER
----------018294 041535Z /53
R 041442Z MAY 78
FM SECSTATE WASHDC
TO USLO PEKING
INFO AMCONSUL HONG KONG
AMEMBASSY TOKYO
AMEMBASSY SINGAPORE

C O N F I D E N T I A L STATE 113519

LIMDIS

E.O. 11652: GDS

TAGS: ENRG, US, CH

SUBJECT: CHINESE INVITATION FOR AMERICAN OIL FIRMS

1. NATIONAL COUNCIL FOR US-CHINA TRADE PRESIDENT PHILLIPS INFORMS US THAT PRCLO COUNSELOR PENG,ON BEHALF OF CHINA COUNCIL FOR PROMOTION OF INTERNATIONAL TRADE, ASKED PHILLIPS MAY 3 TO ARRANGE VISITS TO PEKING BY FOUR AMERICAN OIL FIRMS TO ENGAGE IN EXPLORATORY DISCUSSIONS OF OFFSHORE OIL EXPLORATION AND EXPLOITATION. CHINESE ASK THAT DELEGATIONS COME ONE AT A TIME AT TWO WEEK INTERVALS AND BE AT HIGH LEVEL. CHINESE WANT PENNZOIL DELEGATION TO COME FIRST AND BE LED BY HUGH LIDETKE FOLLOWED BY (ORDER UNSPECIFIED) EXXON, PHILLIPS PETROLEUM AND UNION OIL.

2. PHILLIPS HAS NOTIFIED AMERICAN FIRMS AND ANTICIPATES
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THAT OPENING PENNZOIL VISIT WILL TAKE PLACE IN JUNE. POSTS SHOULD NOTE THAT WE HAVE AGREED TO HOLD INFO CLOSELY AS COMMERCIALLY SENSITIVE.

3. PHILLIPS SPECULATES THAT CHINA PETROLEUM CORP. MAY NOW BE PREPARED TO DISCUSS SOME FORM OF PRODUCTION-SHARING ARRANGEMENT UNDER WHICH AMERICAN FIRMS WOULD PROVIDE RISK

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CAPITAL AND EQUIPMENT FOR JOINT EXPLORATION/EXPLOITATION
IN RETURN FOR SHARE OF OIL PRODUCED. CHRISTOPHER

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NNN

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Message Attributes

Automatic Decaptioning: Z
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: PETROLEUM INDUSTRY, TRADE PROMOTION, INVITATIONS
Control Number: n/a
Copy: SINGLE
Draft Date: 04 may 1978
Decaption Date: 20 Mar 2014
Decaption Note: 25 YEAR REVIEW
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Drafter: HETT;AYER:JO
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Executive Order: GS
Errors: N/A
Expiration:
Film Number: D780190-1083
Format: TEL
From: STATE
Handling Restrictions:
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780592/aaaadawp.tel
Line Count: 64
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Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 9fda98a4-c288-dd11-92da-001cc4696bcc
Office: ORIGIN EA
Original Classification: CONFIDENTIAL
Original Handling Restrictions: LIMDIS
Original Previous Classification: n/a
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Reference: n/a
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SAS ID: 2791125
Secure: OPEN
Status: NATIVE
Subject: CHINESE INVITATION FOR AMERICAN OIL FIRMS
TAGS: ENRG, ETRD, US, CH
To: PEKING
Type: TE
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